

Aurora Medical Center of Manitowoc County, Inc.
5000 Memorial Drive
Two Rivers, WI 54241
(920) 793-1178

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Manitowoc
Analysis Area: Northeastern (4)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	47.4%	57.4%	0.82	54.6%	0.87	50.4%	0.94	45.7%	1.04
Obstetrics	30.7%	39.6%	0.78	32.9%	0.93	30.6%	1.00	51.4%	0.60
Pediatrics	. %	48.0%	.	26.5%	.	22.2%	.	. %	.
Total hospital	48.2%	55.9%	0.86	49.4%	0.98	47.3%	1.02	44.7%	1.08
Average Census (Patients)									
Adult medical-surgical	21.3	30.4	0.70	30.9	0.69	16.9	1.26	20.6	1.04
Obstetrics	1.8	3.9	0.48	3.8	0.48	1.8	1.04	3.1	0.60
Pediatrics	0.0	1.8	0.00	1.3	0.00	0.1	0.00	0.0	.
Total hospital	33.3	55.4	0.60	50.6	0.66	23.1	1.44	30.9	1.08
Average Length of Stay (Days)									
Adult medical-surgical	4.2	3.9	1.07	3.7	1.15	3.4	1.25	4.2	1.01
Obstetrics	2.5	2.4	1.05	2.3	1.11	2.3	1.11	3.2	0.80
Pediatrics	.	2.4	.	2.7	.	2.1	.	.	.
Total hospital	4.2	4.3	0.96	4.0	1.06	3.5	1.20	4.3	0.97
Surgical Operations									
Inpatient	948	1,424	0.67	1,615	0.59	639	1.48	907	1.05
Outpatient	3,060	3,187	0.96	4,009	0.76	2,057	1.49	2,957	1.03
Inpatient as % of all surgeries	23.7%	30.9%	0.77	28.7%	0.82	23.7%	1.00	23.5%	1.01
Outpatient Visits									
Non-emergency visits	22,633	75,046	0.30	70,218	0.32	46,302	0.49	21,663	1.04
Emergency visits	12,178	14,086	0.86	18,906	0.64	11,109	1.10	12,155	1.00
Full-time Equivalents (FTEs)									
Administrators	0.0	14.8	0.00	16.9	0.00	10.0	0.00	0.0	.
Nurses, licensed	87.4	160.1	0.55	185.2	0.47	78.8	1.11	81.2	1.08
Ancillary nursing personnel	35.9	54.3	0.66	57.9	0.62	25.5	1.41	29.3	1.23
All other personnel	221.6	384.2	0.58	435.3	0.51	202.3	1.10	208.0	1.07
Total FTEs	344.9	613.5	0.56	695.3	0.50	316.6	1.09	318.4	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.6	0.00	16.3	0.00	18.0	0.00	0.0	.
Nurses, licensed	141.6	157.9	0.90	178.8	0.79	141.5	1.00	138.7	1.02
Ancillary nursing personnel	58.2	53.6	1.09	55.9	1.04	45.8	1.27	50.1	1.16
All other personnel	359.1	378.9	0.95	420.3	0.85	363.5	0.99	355.4	1.01
Total FTEs	558.9	605.0	0.92	671.4	0.83	568.9	0.98	544.1	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	69	Health maintenance		Beds set up and staffed	2	Bassinets	6
Discharges	3,034	organization (HMO)	Yes	Discharges	99	Total births	258
Inpatient days	12,144	Preferred Provider		Inpatient days	504	Newborn days	550
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	45	1,843	7,779	47.4%	21.3	4.2
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	6	266	673	30.7%	1.8	2.5
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	6	175	1,134	51.8%	3.1	6.5
Step-down (special care)	1	12	651	2,558	58.4%	7.0	3.9
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	0	0	0.0	Radiological services personnel	9	3	11.6
Physicians and dentists	0	0	0.0	Occupational therapists	2	1	2.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	2	1.7
Registered nurses	58	33	85.5	Physical therapists	3	1	3.7
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	0	3.0
Licensed practical nurses	0	3	1.9	Recreational therapists	0	0	0.0
Ancillary nursing personnel	15	37	35.9	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	0.5
Nurse Practitioners	0	0	0.0	All other health professionals	47	23	59.7
Medical records personnel	10	9	13.9	All other personnel	63	77	108.1
Pharmacy personnel	5	0	5.0	-----			
Clinical laboratory personnel	9	4	11.8	TOTAL	225	194	344.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$56,331,567	Cash and cash equivalents	\$9,480,146	Current liabilities	\$3,134,623
Less deductions	24,419,184	Net Patient receivables	3,150,837	Long-term debt	0
Net patient revenue	31,912,383	Other receivables	856	Other liabilities	50,868,646
Plus other revenue	784,094	Land, bldgs and equip: Net	44,675,838	Subtotal	55,009,184
Total revenue	32,696,477	Other assets	799,482		
Less expenses	32,557,569			Unrestricted fund balance	3,097,975
Nonoperating gains/losses	2,500	Total Assets	\$58,107,159	Total liabilities & fund balance	\$58,107,159
Net Income	\$141,408			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$27,358,345]	48.6%	41.7%	1.17	41.5%	1.17	46.7%	1.04	46.2%	1.05
Medical Assistance [\$2,738,524]	4.9%	9.0%	0.54	6.6%	0.74	7.5%	0.64	3.7%	1.31
Commercial [\$22,694,520]	40.3%	43.2%	0.93	46.8%	0.86	39.8%	1.01	46.4%	0.87
All other [\$3,540,178]	6.3%	6.1%	1.03	5.2%	1.21	6.0%	1.05	3.6%	1.73
Deductions as % of Total Gross Patient Revenue									
Medicare [\$17,232,052]	30.6%	23.7%	1.29	22.7%	1.35	25.5%	1.20	29.0%	1.05
Medical Assistance [\$1,841,653]	3.3%	6.0%	0.55	4.0%	0.82	4.6%	0.71	2.5%	1.28
Commercial [\$4,140,880]	7.4%	9.4%	0.78	7.1%	1.04	5.6%	1.32	7.1%	1.03
Charity care [\$290,187]	0.5%	1.2%	0.43	1.6%	0.33	1.0%	0.50	1.2%	0.42
All other [\$914,412]	1.6%	1.4%	1.14	1.0%	1.55	0.6%	2.72	0.5%	3.25
Total deductions [\$24,419,184]	43.3%	41.7%	1.04	36.5%	1.19	37.3%	1.16	40.4%	1.07
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.4%	5.1%	0.47	3.7%	0.64	3.8%	0.64	1.5%	1.63
Net gains/losses as % of net income	1.8%	5.3%	0.33	4.7%	0.38	11.2%	0.16	-0.3%	-6.75
Expenses as % of Total Expenses									
Salary/fringe benefit[\$14,957,867]	45.9%	47.8%	0.96	54.2%	0.85	53.6%	0.86	42.4%	1.08
Supplies and services[\$10,398,798]	31.9%	40.5%	0.79	32.5%	0.98	33.6%	0.95	35.1%	0.91
Capital component [\$6,514,848]	20.0%	8.7%	2.30	10.6%	1.89	9.5%	2.12	19.4%	1.03
Bad debt [\$686,056]	2.1%	3.0%	0.71	2.7%	0.79	3.4%	0.62	3.2%	0.67
Fiscal Statistics									
Operating margin	0.4%	6.1%	0.07	1.4%	0.30	3.7%	0.12	-3.6%	-0.12
Total hospital profit margin	0.4%	6.4%	0.07	1.5%	0.29	4.1%	0.11	-3.6%	-0.12
Return on equity	4.6%	10.0%	0.46	2.2%	2.11	5.3%	0.87	-38.8%	-0.12
Current ratio	4.2	2.5	1.68	2.6	1.63	3.3	1.28	3.5	1.20
Days in net patient accounts receivable	36.0	57.8	0.62	66.2	0.54	59.9	0.60	.	.
Average payment period	38.7	52.6	0.74	54.2	0.71	47.3	0.82	35.5	1.09
Equity financing	5.3%	56.2%	0.09	51.8%	0.10	59.7%	0.09	5.1%	1.04
Long-term debt to equity ratio	0.0	0.5	0.00	0.5	0.00	0.4	0.00	0.0	.
Times interest earned	1.0	5.0	0.21	1.6	0.67	2.9	0.36	0.6	1.70
Total asset turnover	0.6	0.9	0.64	0.8	0.74	0.8	0.74	0.5	1.03
Average age of plant: years	2.9	9.5	0.31	7.9	0.37	8.7	0.34	2.0	1.49
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	28.6%	.
Output gross rev (% of total gross pt. rev)	46.6%	44.1%	1.06	50.8%	0.92	57.7%	0.81	47.7%	0.98
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,231	\$7,870	0.66	\$6,864	0.76	\$5,155	1.01	\$5,747	0.91
Inpatient net revenue per day	\$1,264	\$1,834	0.69	\$1,717	0.74	\$1,472	0.86	\$1,343	0.94
Outpatient net rev per visit	\$480	\$343	1.40	\$393	1.22	\$328	1.46	\$474	1.01